

Il giorno 11/set/09, alle ore 11:53, Hans ha scritto:

Dear Dr. Corrado Bortolin,

your address has been kindly given to us by Dr. Sandra Benolli who uses our Ray®, a new handy mobility aid in her trainings.

We, CareTec GmbH, are an Austrian company developing, producing and distributing products for the blind and visually impaired since 1988 (www.caretec.at).

As you are president of Aniomap we would like to present you our Ray®:

Ray® is a small and handy lightweight (60 g), extremely sensitive electronic mobility aid emitting acoustic and / or tactile signals. It has been designed to complement the ordinary long cane. Its ultrasonic emission can be compared to the cone of light of a torch and will help you to recognize obstacles much faster and get a more detailed knowledge of your environment.

Of great interest to mobility trainers is that there is also a *Ray® trainer kit *whereby two Rays® can be connected via cable so that the trainer feels the tactile signal which is produced by the client.

A more detailed information and a picture please find attached in the folder.

We are very interested in your opinion of our Ray® and should we have been successful in arousing your interest we would like to offer you the following:

- 1) Test devices: we would supply you with test devices free of charge, but for a restricted time period or
- 2) Demo device: We would send you a demo device at a special price of € 100

We are looking forward to hearing from you, wish a nice weekend and send our best regards from Vienna.

Hans Sailer

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